



**AUSTRALIAN WHOLESALE  
PRODUCT GUIDE** | dōTERRA<sup>®</sup>



Wellness Advocate Name

City,

Member #


















Phone #

Email


Shipping Address

**NOTE: This Price List regularly gets updated so please refer to the Price List on [doTERRAtools.com](http://doTERRAtools.com) for the most up-to-date version.**



















QTY	CODE	ESSENTIAL OILS		DESCRIPTION	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL
ESSENTIAL OILS - SINGLE OILS									
	49360004	<b>ARBORVITAE</b>		Known as the "tree of life", Arborvitae is majestic in size and abundant in unique benefits. Because of its natural preserving properties, Arborvitae prevents wood from rotting, which makes it popular in woodcraft and for preserving natural wood surfaces.	5 mL	\$45.33	<b>\$34.00</b>	24.00	\$
	30010004	<b>BASIL</b>		Basil has a warm, spicy, yet herbal aroma when diffused. Basil has a linalool content, making it an ideal application to enable feelings of calmness and centering when applied topically. Basil is commonly used in cooking to add a fresh, herbal flavour to meats, pastas and entrées.	15 mL	\$42.01	<b>\$31.50</b>	22.00	\$
	30790004	<b>BERGAMOT</b>		Bergamot is the most delicate of the citrus plants, requiring special climate and soil in order to thrive. Italians have used Bergamot for years for its calming aroma and to soothe and make skin feel fresher and smoother. It adds a fresh citrus taste to food.	15 mL	\$54.66	<b>\$41.00</b>	29.00	\$
	41040004	<b>BLACK PEPPER</b>		Black Pepper is best known as a common cooking spice that enhances the flavour of food.	5 mL	\$35.33	<b>\$26.50</b>	24.00	\$
	60203997	<b>BLUE TANSY</b>		Blue Tansy is an annual yellow-flowered Mediterranean plant found in northern Morocco. It contains chemical compounds recognised for skin soothing benefits and helping reduce the appearance of blemishes. It's perfect for massaging into skin with Fractionated Coconut Oil after a long day of work or intense exercise to aid the body in the natural recovery process.	5 mL	\$186.00	<b>\$140.00</b>	106.00	\$
	49350004	<b>CARDAMOM</b>		A close relative to Ginger, Cardamom is known as an expensive cooking spice. Native to Southeast Asia, Cardamom is added to traditional Indian sweets and teas for its cool, minty aroma and flavour.	5 mL	\$54.00	<b>\$40.50</b>	28.50	\$
	30020004	<b>CASSIA</b>		A close relative to Cinnamon, Cassia has a strong, spicy aroma that can be used in small quantities to transform any dish. Cassia can be used in cooking either as a replacement for Cinnamon in pies and breads or by itself in a myriad of entrées and desserts.	15 mL	\$38.67	<b>\$29.00</b>	20.50	\$
	49300004	<b>CEDARWOOD</b>		Known for its rich hue and warm, woody scent, Cedarwood has a grounding aroma that evokes feelings of spiritual and emotional wellbeing. Cedarwood is frequently used in massage therapy to relax and soothe the soul and body.	15 mL	\$30.00	<b>\$22.50</b>	14.50	\$
	41850004	<b>CILANTRO</b>		Applied topically, Cilantro is very soothing and cooling to the skin, and it adds a fresh, herbal aroma to any essential oil blend when diffused. Cilantro's culinary uses are endless, adding a flavourful twist to many dishes.	15 mL	\$41.67	<b>\$31.25</b>	28.50	\$
	30030004	<b>CINNAMON BARK</b>		Cinnamon is derived from a tropical, evergreen tree that grows up to 45 feet high and has highly fragrant bark, leaves, and flowers. Cinnamon has a long history of culinary uses, adding spice to desserts and hot drinks.	5 mL	\$41.33	<b>\$31.00</b>	28.00	\$
	30420004	<b>CLARY SAGE</b>		Clary Sage is a biennial or perennial herb that grows up to six feet in height. Clary Sage is known for its calming properties and benefits to the skin. Inhaling Clary Sage promotes feelings of relaxation, allowing for a restful night's sleep.	15 mL	\$78.65	<b>\$59.00</b>	41.00	\$
	30040004	<b>CLOVE</b>		Clove has been used for years in dental preparations, sweets, and gum for its flavour and ability to cleanse the mouth.	15 mL	\$24.33	<b>\$18.25</b>	16.50	\$
	60202960	<b>COPAIBA</b>		Derived from the resin of the copaiba tree, Copaiba oil is widely used in cosmetic products including soaps, creams, lotions, and perfumes. Copaiba is soothing and calming to the emotions, and can be applied topically combined with Fractionated Coconut Oil to promote the appearance of a clear, smooth complexion.	15 mL	\$69.00	<b>\$52.00</b>	39.50	\$
	30780004	<b>CORIANDER</b>		Coriander seeds have a high linalool content, which helps skin maintain a healthy looking complexion. Coriander's sweet, herbaceous aroma is both relaxing and uplifting, making it a good rotation oil to use in blends to add a fresh, herbaceous note.	15 mL	\$51.34	<b>\$38.50</b>	27.00	\$
	30050004	<b>CYPRESS</b>		Derived from the branches of the tall evergreen tree, Cypress essential oil has a fresh, clean aroma that's energising and refreshing. It is frequently used in spas and by massage therapists.	15 mL	\$26.67	<b>\$20.00</b>	18.00	\$

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	31590004	<b>DOUGLAS FIR</b>		Sustainably sourced from young trees in New Zealand, where it is a highly invasive species threatening the country's ecosystem. Douglas Fir are harvested to combat the environmental impact of the trees overtaking the land while providing a premium conifer essential oil.	5 mL	\$52.00	<b>\$39.00</b>	25.50	\$
	30060004	<b>EUCALYPTUS</b>		Eucalyptus oil has a distinct fresh, clean and calming scent, which makes it an ideal oil to diffuse or apply topically. It has cleansing properties that can be beneficial for the skin and for cleansing surfaces and the air.	15 mL	\$24.00	<b>\$18.00</b>	16.50	\$
	41290004	<b>FENNEL (SWEET)</b>		The history of Fennel use dates back to ancient times when Roman warriors were said to have consumed Fennel to make them strong and ready for battle. Fennel is best known for its distinct licorice aroma, taste and can be added to tea.	15 mL	\$28.68	<b>\$21.50</b>	15.00	\$
	30070004	<b>FRANKINCENSE</b>		Renowned as one of the most precious essential oils, Frankincense is highly sought after for its many uses. Its soothing and beautifying properties are used to revitalise the appearance of the skin. Frankincense Touch comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	15 mL	\$119.97	<b>\$90.00</b>	77.50	\$
	60201186	<b>FRANKINCENSE TOUCH</b>			10 mL	\$ 90.67	<b>\$68.00</b>	44.00	\$
	30090004	<b>GERANIUM</b>		As an essential oil, Geranium has been used to promote the appearance of clear skin and healthy hair—making it ideal for skin and hair care products. The aroma helps promote a feeling of calm and balance.	15 mL	\$50.00	<b>\$37.50</b>	34.00	\$
	31630004	<b>GINGER</b>		Sourced from Madagascar, dōTERRA Ginger essential oil is derived from the fresh rhizome of the ginger plant—the subterranean stalk of a plant. A featured ingredient in many Asian dishes, Ginger has a hot, fragrant flavour when used as a kitchen spice.	15 mL	\$89.33	<b>\$67.00</b>	43.50	\$
	30100004	<b>GRAPEFRUIT</b>		Known for its energising, invigorating and uplifting aroma. Grapefruit is also renowned for its cleansing and purifying properties and is frequently used in skin care for its ability to promote the appearance of clear, healthy-looking skin.	15 mL	\$27.00	<b>\$20.25</b>	18.50	\$
	30410004	<b>HELICHRYSUM</b>		The name “Helichrysum” is derived from the Greek “helios” meaning sun and “chrysos” meaning gold, referring to the colour of the flowers. Also referred to as the Everlasting or Immortal Flower, Helichrysum is used in anti-aging products to help reduce the visible signs of aging to the skin.	5 mL	\$166.63	<b>\$125.00</b>	95.00	\$
	60203008	<b>JASMINE TOUCH</b>		Jasmine Touch combines Fractionated Coconut Oil and Jasmine absolute oil for gentle application and an uplifting aroma. Regarded as the “King of Flowers,” Jasmine is prized for its highly fragrant aroma, making Jasmine Touch ideal to use as a personal fragrance throughout the day.	10 mL	\$82.00	<b>\$62.00</b>	47.00	\$
	49290004	<b>JUNIPER BERRY</b>		Derived from the coniferous tree, Juniper Berry essential oil has a rich history of traditional uses and benefits. Acting as a natural cleansing and clarifying agent to the skin. Its woody, spicy, yet fresh aroma has a calming, grounding effect and is perfect for diffusion.	5 mL	\$40.00	<b>\$30.00</b>	21.50	\$
	30110004	<b>LAVENDER</b>		Lavender has been used and cherished for centuries for its unmistakable aroma. In ancient times, the Egyptians and Romans used Lavender for bathing, relaxation, cooking, and as a perfume. Lavender Touch comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	15ml	\$37.33	<b>\$28.00</b>	25.50	\$
	60201210	<b>LAVENDER TOUCH</b>			10ml	\$27.00	<b>\$20.50</b>	13.00	\$
	30120004	<b>LEMON</b>		Lemon essential oil, with its powerful crisp uplifting scent, can be used as a natural cleaner throughout the home. As a flavour to food or water, Lemon provides a refreshing and uplifting citrus boost throughout the day and enhances the flavour of desserts and main dishes.	15 mL	\$18.00	<b>\$13.50</b>	12.50	\$
	30130004	<b>LEMONGRASS</b>		Lemongrass has a subtle citrus flavour and is used in Asian cuisine in soups, teas, and curries as well as with fish, poultry, beef, and seafood. Lemongrass has a strong, herbaceous aroma that gives you a sense of heightened awareness and positivity.	15 mL	\$17.33	<b>\$13.00</b>	12.00	\$
	30870004	<b>LIME</b>		Cold-pressed from the peel of fresh limes, dōTERRA Lime essential oil is refreshing and energising in both aroma and taste. Lime is known for its ability to uplift, balance and energise the emotions.	15 mL	\$22.67	<b>\$17.00</b>	15.50	\$
	60202033	<b>LITSEA</b>		This lemon-like essential oil is known for its cleansing properties. Diffuse during meditation to promote a cleansing, revitalising environment. Diffuse while working or exercising to bring a fresh stimulating aroma. Used in aromatherapy and meditation for feelings of balance and inspiration.	15 mL	\$47.00	<b>\$35.00</b>	24.00	\$
	60201876	<b>MANUKA</b>		Manuka essential oil has a rich, spicy, herbaceous fragrance that can promote feelings of relaxation. Manuka Touch comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	5ml	\$97.00	<b>\$73.00</b>	51.00	\$
	60204448	<b>MANUKA TOUCH</b>			10ml	\$126.00	<b>\$95.00</b>	72.00	\$
	30140004	<b>MARJORAM</b>		Also known as “wintersweet” or “joy of the mountains”, Marjoram was known to the Greeks and Romans as a symbol of happiness. Marjoram has been used in culinary dishes, imparting a unique flavour to soups, stews, dressings, and sauces.	15 mL	\$54.00	<b>\$40.50</b>	26.50	\$










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	30850004	MELISSA		Melissa officinalis, also known as lemon balm, received the name "Melissa" because of its sweet, fresh, citrus-like fragrance, which was known to attract bees (Melissa is Greek for "honey bee"). As one of our rarest and most expensive oils, Melissa has a wide range of benefits and uses. Melissa is used as a flavour in teas and ice cream as well as with some fish dishes.	5 mL	\$310.00	\$233.00	168.00	\$
	30160004	MYRRH		Ancient records show that Myrrh was deemed so valuable that at times it was valued at its weight in gold. It is also soothing to the skin – promoting a smooth, youthful-looking complexion	15mL	\$123.33	\$92.50	60.00	\$
	60202963	NEROLI TOUCH		Neroli Touch can be applied to pulse points throughout the day for an uplifting scent or used when you require a calming effect on the emotions.	10 mL	\$92.00	\$69.00	52.00	\$
	30180004	OREGANO		Oregano is one of the most potent and powerful essential oils and has been used for centuries in traditional practices. Oregano is a popular cooking spice. Oregano's aroma acts as an enhancer and equaliser in essential oil blends. Oregano should be diluted with a carrier oil when applied to the skin. Oregano Touch comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	15ml	\$42.33	\$31.75	29.00	\$
	60201208	OREGANO TOUCH			10ml	\$31.33	\$23.50	15.00	\$
	30890004	PATCHOULI		Easily recognised for its rich, musky-sweet fragrance, Patchouli is regularly used in the perfume industry as well as in scented products such as laundry detergents and air fresheners. It is often used topically to help reduce the appearance of wrinkles, blemishes, and minor skin imperfections and to promote a smooth, glowing looking complexion.	15 mL	\$61.34	\$46.00	33.00	\$
	30190004	PEPPERMINT		Peppermint is popular in countless forms and is frequently used in toothpaste and chewing gum for oral hygiene. Peppermint Touch comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	15ml	\$35.32	\$26.50	23.00	\$
	60201212	PEPPERMINT TOUCH			10ml	\$27.01	\$20.25	13.00	\$
	31570004	PEPPERMINT BEADLETS		Experience a refreshing burst of Peppermint essential oil in a quickly dissolving beadlet, invigorating your senses with pure Peppermint essential oil.	125 Beadlets	\$22.00	\$16.50	11.50	\$
	60200687	PETITGRAIN		Petitgrain is widely used in the perfume industry, giving body sprays, fragrances, lotions, and colognes a fresh, herbaceous note that is popular among both women and men.	15mL	\$55.00	\$41.50	29.00	\$
	60201194	ROMAN CHAMOMILE		Roman Chamomile grows close to the ground, reaching only up to a foot in height. It has gray-green leaves, flowers that resemble a daisy, and smells like apple. The plant has been nicknamed the "plant's physician" because it has positive effects on plants growing nearby.	5 mL	\$93.00	\$70.00	49.00	\$
	60203009	ROSE TOUCH		Rose Touch combines Rose essential oil, one of the most precious essential oils in the world with Fractionated Coconut Oil. Rose Touch can be used to moisturise the skin, reduce the appearance of skin imperfections and promote the appearance of an even skin tone and healthy complexion.	10 mL	\$146.00	\$110.00	83.00	\$
	30200004	ROSEMARY		Long revered by experts, Rosemary was considered sacred by the ancient Greek, Roman, Egyptian, and Hebrew cultures. Rosemary's herbaceous and uplifting scent is frequently used in aromatherapy and for flavouring foods such as stuffings, pork, roast lamb, chicken, and turkey.	15 mL	\$28.68	\$21.50	15.00	\$
	30210004	SANDALWOOD		Sandalwood is a name given to a class of fragrant woods that, unlike other aromatic woods, can retain their fragrance for decades. Sandalwood has a sweet, woody, uplifting aroma and is frequently used in meditation for its grounding effects.	5 mL	\$146.66	\$110.00	78.50	\$
	41860004	SANDALWOOD (HAWAIIAN)		Hawaiian Sandalwood has a rich, sweet, woody aroma that instils feelings of calmness and emotional well-being, making it a perfect oil to incorporate into massage or aromatherapy. Hawaiian Sandalwood can reduce the appearance of skin imperfections while providing an overall youthful-looking complexion.	5 mL	\$146.66	\$110.00	57.00	\$
	60203926	SIBERIAN FIR		Siberian Fir essential oil has a refreshing, woody scent that is known for its calming and relaxing aroma.	15 mL	\$36.00	\$27.00	20.50	\$
	31610004	SPEARMINT		Spearmint is widely used in gums, lollies, and dental products for its minty taste, and to promote fresh breath. Its sweet, refreshing and cleansing aroma promotes a fresh and invigorating atmosphere when diffused. Spearmint is frequently used in drinks, and desserts.	15mL	\$62.65	\$47.00	32.50	\$
	60200689	SPIKENARD		Spikenard is commonly used in perfumes and relaxing massage oils for its woody, musty scent.	5mL	\$106.00	\$79.50	55.50	\$
	60202718	TANGERINE		The sweet scent of Tangerine essential oil provides and uplifting environment. Add it to your drinks for its citrus flavour, or diffuse for a fresh, tangy aroma.	15mL	\$29.00	\$22.00	17.00	\$

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	30150004	TEA TREE		Tea Tree is best known for its cleansing properties and is composed of more than 90 different compounds. Tea Tree essential oil has limitless uses. Tea Tree Touch comes in a convenient 10mL roll on bottle and is combined with Fractionated Coconut Oil.	15ml	\$32.67	\$24.50	22.50	\$
	60201226	TEA TREE TOUCH			10ml	\$24.67	\$18.50	12.00	\$
	30220004	THYME		Familiar to most as a common seasoning, Thyme produces a potent essential oil. It is an excellent essential oil to add flavouring to meals.	15 mL	\$63.33	\$47.50	31.00	\$
	30430004	VETIVER		A member of the grass family, is grown for many reasons. Vetiver has a rich, exotic, complex aroma that is used extensively in perfumes. Due to Vetiver's calming, grounding effect on the emotions, it is an ideal oil to use in massage therapy.	15 mL	\$74.65	\$56.00	43.00	\$
	30170004	WILD ORANGE		A stimulating and uplifting aroma, making it ideal for diffusion. Wild Orange essential oil can be taken daily in drinking water for a citrus burst of flavour or used on surfaces as a natural cleaner.	15 mL	\$18.67	\$14.00	12.50	\$
	31620004	WINTERGREEN		The main chemical component in Wintergreen, methyl salicylate, is used in topical creams and massage blends because of its soothing properties to the skin. When diffused, Wintergreen has a refreshing aroma that uplifts to enliven the senses.	15 mL	\$48.00	\$36.00	23.50	\$
	30240004	YLANG YLANG		Derived from the flowers of the Ylang Ylang tree, Ylang Ylang has been used for centuries in religious and wedding ceremonies. In aromatherapy, Ylang Ylang is used to promote emotional wellbeing and is frequently used in luxurious hair and skin products for its scent and to restore beauty and lustre.	15 mL	\$75.98	\$57.00	39.50	\$
	30260004	FRACTIONATED COCONUT OIL		dōTERRA's Fractionated Coconut Oil is an all natural carrier oil that is completely soluble with all essential oils and is colorless, odorless, and will not stain or go rancid.	115mL	\$22.00	\$16.50	15.00	\$
ESSENTIAL OILS - BLENDS									
	31200004	AROMATOUGH®		dōTERRA™'s proprietary AromaTouch® Massage Blend combines our essential oils of Cypress Leaf, Peppermint, Marjoram, Basil, Grapefruit and Lavender in a perfect blend which adds many important benefits to various massage techniques. For topical use.	15 mL	\$42.33	\$31.75	29.00	
	31010004	BALANCE		The warm, woody aroma of dōTERRA Balance, Grounding Blend, is a favorite blend of Spruce, Ho Wood, Frankincense, Blue Tansy, Blue Chamomile and Osmanthus with fractionated coconut oil. This blend is well known for its enticing fragrance. For aromatic and topical use.	15 mL	\$36.00	\$27.00	24.50	\$
	31020004	CITRUS BLISS		dōTERRA's Citrus Bliss Invigorating Blend merges the powerful essences of Wild Orange, Lemon, Grapefruit, Mandarin, Bergamot, Tangerine, and Clementine with a hint of vanilla to form this unique and harmonious blend to cleanse the air with properties and a fresh sweet scent. For aromatic and topical use.	15 mL	\$27.33	\$20.50	18.50	\$
	31720004	CHEER™		Cheer Uplifting Blend is a blend of citrus and spice essential oils which promotes feeling of cheerfulness and positivity when you are feeling down. Its sunshiny, fresh, optimistic aroma will brighten any moment of your day. For aromatic and topical use.	5 mL	\$57.67	\$43.25	28.00	\$
	60201197	CHEER™ TOUCH		Cheer Uplifting Blend is a blend of citrus and spice essential oils which promotes feeling of cheerfulness and positivity when you are feeling down. Its sunshiny, fresh, optimistic aroma will brighten any moment of your day. This convenient 10 mL roll on combines Cheer with fractionated Coconut oil. For Topical use.	10 mL	\$35.00	\$26.00	18.00	\$
	60201196	CLARYCALM™ ROLL ON		dōTERRA's ClaryCalm Monthly Blend for Women is a proprietary blend of CPTG® essential oils: Clary Sage, Lavender, Bergamot, Roman Chamomile, Ylang Ylang, Cedarwood, Geranium, Fennel, carrot seed, palmarosa and vitex. For topical use.	10 mL	\$41.00	\$30.75	28.00	\$
	31730004	CONSOLE™		Console Comforting Blend of floral and tree essential oils which provides a comforting aroma to promote feelings of essential wellbeing.	5 mL	\$77.34	\$58.00	37.50	\$
	60201198	CONSOLE™ TOUCH		Console Comforting Blend of floral and tree essential oils which provides a comforting aroma to promote feelings of essential wellbeing. This convenient 10 mL roll on combines Console with fractionated Coconut oil. For Topical use.	10 mL	\$51.00	\$38.50	27.00	\$
	31030004	DIGESTZEN®		DigestZen® Digestive Blend takes advantage of well-established compounds in a proprietary blend of CPTG® essential oils. Anise, Peppermint, Ginger, Caraway, Coriander, Tarragon and Fennel, each have specific attributes which add to the overall feeling of satisfaction after eating. For dietary use. This convenient 10mL roll on combines DigestZen with fractionated Coconut oil. For topical use.	15ml	\$57.32	\$43.00	37.50	\$
	60201229	DIGESTZEN® TOUCH			10ml	\$46.67	\$35.00	22.50	\$
	60200210	EASY AIR®		Easy Air is a remarkable blend of CPTG® essential oils including Laurel Leaf, Eucalyptus, Peppermint, Tea Tree, Lemon, Cardamom and Ravensara. Its pleasant aroma is perfect for night time diffusion. For aromatic and topical use. This convenient 10 mL roll on combines Easy Air with fractionated Coconut oil. For Topical use.	15ml	\$36.00	\$27.00	24.50	\$
	60201211	EASY AIR® TOUCH			10ml	\$30.00	\$22.50	14.50	\$
	31040004	ELEVATION™		Elevation is the perfect blend for those moments when you need to be refreshed. Elevation incorporates Lavandin, Tangerine, Amyris, Ylang Ylang, Ho Wood, Osmanthus, Lemon Myrtle and Melissa blended flawlessly for an immediate result. For aromatic and topical use.	15 mL	\$66.00	\$49.50	45.00	\$












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	31750004	<b>FORGIVE™</b>		Forgive Renewing Blend of tree and herb essential oils, help you discover the liberating action of forgiving, forgetting, and moving on. Start each of your tomorrows relieved and contented with Forgive Renewing Blend. For Aromatic use.	5 mL	\$45.99	<b>\$34.50</b>	22.00	\$
	60201199	<b>FORGIVE™ TOUCH</b>		Forgive Renewing Blend of tree and herb essential oils, help you discover the liberating action of forgiving, forgetting, and moving on. Start each of your tomorrows relieved and contented with Forgive Renewing Blend. This convenient 10 mL roll on combines Forgive with fractionated Coconut oil. For Topical use.	10 mL	\$28.00	<b>\$21.00</b>	14.50	\$
	60201381	<b>HOPE™ TOUCH</b>		This distinct essential oil blend combines the fresh scent of Bergamot with Ylang Ylang and Frankincense, to produce a blend which uplifts mood and provides a unique aroma for a personalised fragrance.	10 mL	\$26.00	<b>\$26.00</b>	0.00	\$
	31050004	<b>ICE BLUE®</b>		Ice Blue® Athletic Blend is dōTERRA's blend for athletes and active users. Wintergreen, Camphor, Peppermint, Ylang Ylang, Helichrysum, Blue Tansy, Blue Chamomile, and Osmanthus work together for a cooling sensation that will be felt almost immediately. For topical use. This convenient 10 mL roll on combines Ice Blue with Fractionated Coconut oil. For topical use.	5ml	\$56.67	<b>\$42.50</b>	38.50	\$
	60201187	<b>ICE BLUE® TOUCH</b>			10ml	\$82.00	<b>\$62.00</b>	47.00	\$
	60201384	<b>ICE BLUE® ROLL ON</b>		dōTERRA® Ice Blue athletic blend of WWintergreen, Camphor, Peppermint, Ylang Ylang, Helichrysum, Blue Tansy, Blue Chamomile, and Osmanthus are perfect for a soothing massage after a long day of work or after activity.	10 mL	\$113.33	<b>\$85.00</b>	61.00	\$
	60201380	<b>INTUNE® ROLL ON</b>		Intune™ focus blend is a proprietary blend of carefully selected essential oils combined, including Patchouli, Frankincense, Lime, Ylang Ylang, Hawaiian Sandalwood and Roman Chamomile. Intune's aroma promotes a sense of focus and delight to the user.	10 mL	\$57.33	<b>\$43.00</b>	39.00	\$
	60200734	<b>LAVENDER PEACE</b>		Lavender Peace® is a blend composed of Lavender, Cedarwood, Ho Wood, Ylang Ylang, Marjoram, Roman Chamomile, Vetiver, Vanilla Bean and Hawaiian Sandalwood, that create a subtle aroma. Apply at bedtime, or add to a warm bath to create the perfect escape with its peaceful, renewing fragrance. For aromatic and topical use.	15 mL	\$54.00	<b>\$40.75</b>	37.00	\$
	31740004	<b>MOTIVATE™</b>		Motivate Encouraging Blend of mint and citrus essential oils. With its invigorating scent, Motivate helps unleash your creative powers and find the feelings of courage that comes from believing in yourself again. Go ahead and raise the bar - you can do it! For Aromatic use.	5 mL	\$49.99	<b>\$37.50</b>	25.50	\$
	60201200	<b>MOTIVATE™ TOUCH</b>		Motivate Encouraging Blend of mint and citrus essential oils. With its invigorating scent, Motivate helps unleash your creative powers and find the feelings of courage that comes from believing in yourself again. Go ahead and raise the bar - you can do it! This convenient 10 mL roll on combines Motivate with Fractionated Coconut oil. For Topical use.	10 mL	\$32.00	<b>\$24.00</b>	17.00	\$
	31100004	<b>ON GUARD®</b>		On Guard Protective Blend is one of dōTERRA's most versatile. This proprietary formula of Wild Orange, Clove, Cinnamon, Eucalyptus and Rosemary offers a fragrant, natural and warm scent safe to use on counter tops, or to diffuse in your home. Flavouring use. This convenient 10 mL roll on combines OnGuard with Fractionated Coconut oil. For Topical use.	15ml	\$54.33	<b>\$40.75</b>	37.00	\$
	60201209	<b>ON GUARD® TOUCH</b>			10ml	\$48.32	<b>\$36.25</b>	23.50	\$
	31580004	<b>ON GUARD® BEADLETS</b>		dōTERRA On Guard Beadlets are an easy and convenient way to enjoy dōTERRA On Guard Essential Oil Blend. On Guard Beadlets provide a flavourful dose of dōTERRA's proprietary blend of Wild Orange, Clove, Cinnamon, Eucalyptus, and Rosemary, all contained in tiny vegetable beadlets that dissolve quickly to invigorate your senses.	125 Beadlets	\$28.68	<b>\$21.50</b>	15.00	\$
	31760004	<b>PASSION™</b>		Passion Inspiring Blend is a blend of spice and herb essential oils will help you rekindle excitement in your life. Jump out of an airplane, dive into an ocean, or try something really scary. With dōTERRA Passion, you will find the daring to try something new, as well as discover renewed joy for the current blessings in your life. For Aromatic use.	5 mL	\$ 86.33	<b>\$64.75</b>	41.50	\$
	60201201	<b>PASSION™ TOUCH</b>		Passion Inspiring Blend is a blend of spice and herb essential oils will help you rekindle excitement in your life. Jump out of an airplane, dive into an ocean, or try something really scary. With dōTERRA Passion, you will find the daring to try something new, as well as discover renewed joy for the current blessings in your life. This convenient 10 mL roll on combines Passion with fractionated Coconut oil. For Topical use.	10 mL	\$53.00	<b>\$40.00</b>	28.00	\$
	60201385	<b>PASTTENSE™ ROLL ON</b>		PastTense® Relaxation Blend is dōTERRA's proprietary blend with the strength of CPTG® essential oils of Wintergreen, Lavender, Peppermint, Frankincense, Cilantro, Marjoram, Roman Chamomile, Basil, and Rosemary. Packaged for convenient application in a roll-on bottle. For topical use.	10 mL	\$31.33	<b>\$23.50</b>	21.50	\$
	31710004	<b>PEACE™</b>		Peace Reassuring Blend of floral and mint essential oils is a positive reminder you don't have to be perfect to find peace. Slow down, take a deep breath, and reconnect with the composed, collected you. Everything turning out fine begins with believing it will—and a few drops of Peace Reassuring Blend. For aromatic use.	5 mL	\$64.67	<b>\$48.50</b>	31.50	\$
	60201203	<b>PEACE™ TOUCH</b>		Peace Reassuring Blend of floral and mint essential oils is a positive reminder you don't have to be perfect to find peace. Slow down, take a deep breath, and reconnect with the composed, collected you. This convenient 10 mL roll on combines Peace with fractionated Coconut oil. For Topical use.	10 mL	\$39.00	<b>\$29.00</b>	20.50	\$
	31060004	<b>PURIFY®</b>		Purify Refreshing Blend is designed to replace unpleasant aromas. Its refreshing aroma is cleansing to the senses featuring Lemon, Siberian Fir, Citronella, Lime, Tea Tree, and Cilantro essential oils. For aromatic and topical use.	15 mL	\$35.99	<b>\$27.00</b>	21.50	\$
	60201379	<b>SALUBELLE™ ROLL ON</b>		A beautiful blend of powerful essential oils, Salubelle™ Beauty Blend is formulated to help the skin look smooth, radiant and youthful. For Topical use.	10 mL	\$129.33	<b>\$97.00</b>	88.00	\$













QTY	CODE	ESSENTIAL OILS		DESCRIPTION	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL
	31370004	<b>SMART &amp; SASSY®</b>		dōTERRA's Smart & Sassy® Active Blend combines pure CPTG® essential oils of Grapefruit, Lemon, Peppermint, Ginger, and Cinnamon essential oils. This blend is a perfect accompaniment to your exercise routine.	15 mL	\$40.67	<b>\$30.50</b>	27.50	\$
	31700004	<b>TERRAARMOUR</b>		TerraArmour Outdoor blend contains powerful essential oils and other plant oils known for their use in the outdoors, a natural way to enjoy the environment. This amazing oil now comes in 15mL, as well as a convenient 30mL spray bottle, which is perfect for diffusing or applying to your arms, legs and neck before going outdoors.	15 mL	\$20.00	<b>\$15.00</b>	10.50	\$
	31600004	<b>TERRAARMOUR SPRAY</b>			30 mL Spray	\$41.00	<b>\$31.00</b>	19.00	\$
	31080004	<b>WHISPER</b>		dōTERRA Whisper Blend for Women is a complex and diverse blend that combines with each individual's chemistry to create a uniquely personal fragrance. Each essential oil in the blend provides an inviting aroma of its own, but when combined, these oils offer a distinct scent that intrigues the senses of both the wearer and those passing by. For aromatic use.	5 mL	\$51.99	<b>\$39.00</b>	27.00	\$
	31460004	<b>ZENDOCRINE</b>		Zendocrine Restart Blend is a powerful blend of Tangerine, Rosemary, Geranium, Juniper Berry and Cilantro, which make a great flavour to add to water complementing a cleansing program.	15 mL	\$56.67	<b>\$42.50</b>	27.50	\$
<b>ESSENTIAL OILS - ON GUARD</b>									
	34050004	<b>ON GUARD® PROTECTING THROAT DROPS</b>		Keep your winter season healthy with the convenience of these throat drops formulated with On Guard Protective Blend.	30 Lzngs	\$25.33	<b>\$19.00</b>	16.00	\$
	38010004	<b>ON GUARD FOAMING HAND WASH</b>		dōTERRA On Guard Foaming Hand Wash is a gentle, healthy alternative to harsh soaps that may dry and irritate sensitive skin. On Guard Foaming Hand Wash cleans and softens hands while providing an invigorating aroma of essential oils that leaves your hands smelling fresh and citrus clean	Single	\$34.67	<b>\$26.00</b>	23.50	\$
	38030000	<b>FOAMING HAND WASH DISPENSER</b>		The On Guard Dispenser holds 236ml of On Guard Foaming Hand Wash and is the most convenient way to dispense foam onto hands. The sleek design makes for a subtly beautiful addition to sinks throughout your home and office providing you with On Guard protection throughout the day.	Single	\$5.00	<b>\$3.50</b>	0	\$
	38070004	<b>ON GUARD FOAMING HAND WASH WITH 2 DISPENSERS</b>		dōTERRA On Guard Foaming Hand Wash is a gentle, healthy alternative to harsh soaps that may dry and irritate sensitive skin. On Guard Foaming Hand Wash cleans and softens hands while providing an invigorating aroma of essential oils that leaves your hands smelling fresh and citrus clean	Single	\$42.67	<b>\$32.00</b>	23.50	\$
	38140004	<b>ON GUARD® CLEANER CONCENTRATE</b>		On Guard Cleaner Concentrate is designed to be the ideal natural cleaner. Fortified with dōTERRA's proprietary On Guard Protective Blend of essential oils it's the perfect multi-purpose cleaner.	355 mL	\$24.00	<b>\$18.00</b>	10.00	\$
	38910004	<b>ON GUARD® NATURAL CLEANSING TOOTHPASTE</b>		dōTERRA's fluoride-free toothpaste, provides the benefits of On Guard Protective Blend essential oils while cleansing teeth with gentle polishing agents. On Guard Protective Blend's unique cinnamon-mint flavour leaves your breath fresh and clean.	125 g	\$13.67	<b>\$10.25</b>	5.00	\$
	39020004	<b>ON GUARD® LAUNDRY DETERGENT</b>		dōTERRA On Guard Laundry Detergent is a unique formulation to maximise the essential oils aroma and efficacy. With 10 mL of dōTERRA On Guard essential oil in every bottle of detergent, this laundry detergent has the ability to do up to 64 loads of laundry!	947 mL	\$59.00	<b>\$44.00</b>	23.00	\$
<b>ESSENTIAL OILS - ACCESSORIES</b>									
	33150004	<b>PETAL DIFFUSER</b>		The dōTERRA Petal Diffuser is a small, user-friendly diffuser that delivers a relaxing mist and soft white ambient light, ideal for nighttime diffusion, and can cover up to 30 square meters with three timed settings—1, 2, and 4 hours.	Single	\$77.31	<b>\$58.00</b>	20.00	\$
	60204002	<b>LUMO DIFFUSER</b>		The Lumo diffuser features a maple wood base and several light setting options inspired by natural elements. The Lumo diffuser can run 2 to 5 hours continuously and 10 hours intermittently.	Single	\$138.00	<b>\$104.00</b>	45.00	\$
	50760000	<b>BLACK 8-VIAL KEYCHAIN</b>		dōTERRA™ branded key chain conveniently allows for easy access to your favourite oils on-the-go. Comes with eight, empty, amber 5/8 dram vials.	8 vials	\$10.67	<b>\$8.00</b>	0.00	\$
	50750000	<b>PURPLE 8-VIAL KEYCHAIN</b>		dōTERRA™ branded key chain conveniently allows for easy access to your favourite oils on-the-go. Comes with eight, empty, amber 5/8 dram vials.	8 vials	\$10.67	<b>\$8.00</b>	0.00	\$
	47030004	<b>ESSENTIAL OIL CAP STICKERS (ALL)</b>		Colour-coded and labeled to match each essential oil bottle, these cap stickers allow you to easily identify your dōTERRA™ essential oils from the cap.	1 sheet	\$1.33	<b>\$1.00</b>	0.00	\$

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dōTERRA SPA									
	60200711	<b>CITRUS BLISS® HAND LOTION</b>		The sweet, familiar scent of Citrus Bliss essential oil gives this lotion its' refreshing and uplifting aroma. This non-greasy formula absorbs quickly, leaving the skin looking soft, smooth and moisturised. It comes in a convenient 75mL tube, which is perfect for travel or to keep in your hand bag.	75 mL	\$15.00	<b>\$11.00</b>	5.50	\$
	60202184	<b>SPA ROSE LOTION</b>		This light, alluring lotion combined with Rose essential oil promotes smooth, beautiful skin, and leaves hands soft, supple and nourished. The most special part of this product, however, is that the total \$26 purchase price is donated to dōTERRA's Healing Hands Foundation, dōTERRA's registered non-profit organisation that offers hope to millions around the world through its commitment to improving lives by partnering with organisations that offer hope.	100 mL	\$26.00	<b>\$26.00</b>	0.00	\$
	37490004	<b>DETOXIFYING MUD MASK</b>		A mud mask infused with essential oils, earth clays, purifying minerals and skin nurturing botanicals. Apply an even layer to your face, neck and décolletage to help reduce the appearance of pores, fine lines and wrinkles.	113.4 g	\$33.00	<b>\$25.00</b>	13.50	\$
	60200735	<b>EXFOLIATING BODY SCRUB</b>		This indulgent body scrub gently exfoliates and polishes the skin. Containing Wild Orange and Grapefruit essential oils to cleanse the skin and Ginger essential oil for its' ability to soothe and warm the skin, this body scrub gently exfoliates and softens the skin.	226 g	\$41.00	<b>\$31.00</b>	16.50	\$
	37450004	<b>MOISTURISING BATH BAR</b>		An uplifting and energising essential oil infused moisturising bath bar combining dōTERRA's essential oils and Jojoba seed oil to cleanse and moisturise.	113 g	\$16.00	<b>\$12.00</b>	6.00	\$
	60202828	<b>LAVENDER PEACE BATH BAR</b>		The Lavender Peace Bath Bar provides a unique feel, lather, aroma and cleansing experience. Unlike regular soaps which may contain harsh surfactants, this bath bar with naturally derived ingredients leaves skin feeling clean, smooth and soft.	113 g	\$13.00	<b>\$10.00</b>	5.5	\$
	37460004	<b>REFRESHING BODY WASH</b>		An energising, essential oil infused body wash that provides a rich cleansing and aromatic spa experience. It glides across the skin without stripping the skin of its natural oils and leaves it feeling clean, smooth and fresh.	250 mL	\$29.00	<b>\$22.00</b>	11.00	\$
	60200731	<b>REPLENISHING BODY BUTTER</b>		dōTERRA body butter provides an intensely aromatic spa experience. The combination of shea and cocoa seed butters are known for their ability to deeply moisturise the skin, whilst the Jojoba seed oil is quickly absorbed to help moisturise. This body butter also contains Avocado oil which provides essential fatty acids to nourish and soften the skin.	198 g	\$37.00	<b>\$28.00</b>	17.00	\$
	60200294	<b>LIP BALM ORIGINAL</b>		dōTERRA's Lip Balm Original is a natural formula containing plant oils, botanicals, and essential oils to hydrate and soothe lips while delivering the unique scent and taste of essential oils. This extra-moisturising lip balm contains coconut, moringa seed, and avocado oils along with beeswax to glide easily across the lips, leaving behind deep hydration that lasts throughout the day.	4.5 g	\$11.00	<b>\$8.50</b>	5.00	\$
	60200732	<b>LIP BALM HERBAL</b>		This extra-moisturizing lip balm contains coconut, moringa seed, avocado oils. Our Herbal Lip Balm contains Lemon Verbena, Marjoram, and Spearmint essential oils.	4.5 g	\$11.00	<b>\$8.50</b>	5.00	\$
	60200733	<b>LIP BALM TROPICAL</b>		This extra-moisturizing lip balm contains coconut, moringa seed, avocado oils. Experience the scents of paradise with Ylang Ylang, Clementine, and Lime essential oils found in our Tropical Lip Balm.	4.5 g	\$11.00	<b>\$8.50</b>	5.00	\$
	60202010	<b>LIP BALM VARIETY PACK</b>		dōTERRA Spa lip balm hydrates and soothes the skin while delivering the unique scent and taste of essential oils. Each lip balm contains a select blend of essential oils that provides a unique sensory experience with moisturisers to help improve how your lips look and feel.	3 Pack	\$29.00	<b>\$22.00</b>	10.00	\$
	60200341	<b>SPA HAND &amp; BODY LOTION</b>		Indulge your skin in dōTERRA SPA Hand & Body Lotion—a fragrance free, light, non-greasy formula that contains essential oils and moisturising plant extracts. This lightweight lotion absorbs quickly to leave skin feeling silky soft and smooth. Pair with essential oils, to allow you to create a personalised aromatic experience from head to toe.	200 mL	\$32.00	<b>\$24.00</b>	14.50	\$
	60201998	<b>SPA HAND &amp; BODY LOTION 3-PACK</b>			3 Pack	\$81.00	<b>\$61.00</b>	34.00	\$





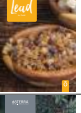
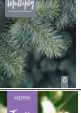
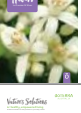



QTY	CODE	ESSENTIAL OILS		DESCRIPTION	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL
PERSONAL CARE - SKIN CARE									
	60203671	<b>ANTI-AGEING EYE CREAM</b>		dōTERRA Anti-Ageing Eye Cream combines essential oils of Frankincense, Ylang Ylang and Blue Tansy to target the sign of ageing around the delicate eye area, helping to reduce the appearance of fine lines and wrinkles over time. The unique rollerball applicator cools and soothes under-eye skin helping reduce the appearance of puffiness and dark circles.	15ml	\$88.00	\$66.00	50.00	\$
	60203587	<b>ANTI-AGEING MOISTURISER</b>		dōTERRA's Anti-Ageing Moisturiser combines cutting edge ingredients with the essential oils of Lavender, Jasmine, Geranium and Frankincense to moisturise and soften skin while providing anti-ageing benefits. It contains ingredients that hydrate the skin, helping reduce the appearance of wrinkles.	50ml	\$68.00	\$51.00	39.00	\$
	60203673	<b>BRIGHTENING GEL</b>		dōTERRA Brightening Gel contains essential oils of Bergamot, Juniper Berry and Melissa, combined with natural extracts, vitamins and cutting edge ingredient technologies brighten and even skin tone appearance	30ml	\$68.00	\$51.00	39.00	\$
	60203589	<b>FACIAL CLEANSER</b>		dōTERRA Facial Cleanser contains Tea Tree and Peppermint essential oils. These oils are known for their ability to cleanse and tone skin and support a healthy looking complexion.	118ml	\$32.00	\$24.00	18.00	\$
	60203674	<b>HYDRATING CREAM</b>		dōTERRA's Hydrating Cream is packed with emollient rich ingredients and probiotics to provide intense hydration to the skin, helping reduce the appearance of fine lines and wrinkles and aiding with skin beauty for suppler, younger looking skin.	48g	\$68.00	\$51.00	39.00	\$
	60203672	<b>INVIGORATING SCRUB</b>		Experience fresh, renewed skin with dōTERRA Invigorating Scrub. Grapefruit and Peppermint essential oils make exfoliating a refreshing, aromatic experience.	70g	\$36.00	\$27.00	20.50	\$
	60203588	<b>PORE REDUCING TONER</b>		Formulated to visibly reduce the appearance of pores, dōTERRA Pore Reducing Toner contains essential oils of Lavender, Ylang Ylang and German Chamomile to calm sensitive skin while innovative fruit and plant extracts tone and balance the skin, increase hydration, and support a healthy looking complexion.	118ml	\$37.00	\$28.00	21.00	\$
	60203670	<b>TIGHTENING SERUM</b>		Featuring essential oils of Frankincense, Hawaiian Sandalwood and Myrrh, dōTERRA Tightening Serum is scientifically formulated to reduce the appearance of fine lines and wrinkles to promote skin hydration.	30ml	\$97.00	\$73.00	55.00	\$
	60207038	<b>ANTI-AGEING KIT</b>		dōTERRA's Anti-Ageing skin care kit contains the Anti-Ageing Moisturiser, Facial Cleanser, Tightening Serum and the Anti-Ageing Eye Cream. Designed to help keep skin looking young and vibrant and help reduce the future visible signs of normal ageing.	Single	\$266.00	\$200.00	150.00	\$
	60207034	<b>DAILY SKIN ROUTINE</b>		dōTERRA's Daily Skin Routine kit contains dōTERRA's Essential Skin Care Cleanser, Toner, Hydrating Moisturiser and Invigorating Scrub. Designed for daily use to help support a healthy looking complexion.	Single	\$160.00	\$120.00	85.00	\$
	60207035	<b>ESSENTIAL SKIN CARE KIT</b>		dōTERRA's Essential Skin Care Kit is a family of skin care products designed to maximise the power of essential oils in helping to keep your skin feeling and looking young, healthy and gorgeous. It consists of the Anti-Ageing Eye Cream, Hydrating Cream, Anti-Ageing Moisturiser, Invigorating Scrub, Brightening Gel, Pore Reducing Toner, Facial Cleanser and the Tightening Serum.	Single	\$406.00	\$305.00	224.00	\$
	49420004	<b>HD CLEAR FOAMING FACE WASH</b>		HD Clear Foaming Face Wash contains plant extracts known to improve the look and feel of skin. HD Clear Foaming Face Wash thoroughly cleanses skin with Tea Tree, Eucalyptus, Geranium, Litsea, and Ho Wood. It contains amino acids to hydrate and soothe skin of all ages.	50 mL	\$41.33	\$31.00	28.00	\$
	60201383	<b>HD CLEAR TOPICAL BLEND ROLL ON</b>		Formulated with Black Cumin Seed Oil and CPTG® essential oils, this formula can be applied to targeted areas on the face and body. HD Clear Topical Blend promotes a clear, smooth looking complexion for skin of all ages.	10 mL	\$41.00	\$31.00	23.50	\$
	49410004	<b>HD CLEAR FACIAL LOTION</b>		HD Clear Facial Lotion improves the appearance of skin texture, provides optimal hydration, and promotes a clear looking complexion. It contains Tea Tree, Eucalyptus, Geranium, Ho Wood, and Litsea essential oils to keep skin free of impurities throughout the day.	50 mL	\$71.34	\$53.50	37.50	\$
	37400004	<b>VERÁGE SALUBELLE HYDRATING SERUM</b>		Experience the powerful Salubelle™ blend of essential oils together in a hydrating serum along with plant extracts for smoother, more youthful-looking skin.	15 mL	\$117.34	\$88.00	64.00	\$
	37380004	<b>VERÁGE CLEANSER</b>		Healthy smooth skin begins with Verágé Cleanser. This all natural gel cleanser purifies skin for a fresh, youthful-looking complexion. Infused with essential oils of Wild Orange, Tea Tree, and Basil to gently cleanse and lift away impurities.	60 mL	\$45.33	\$34.00	24.50	\$
	37390004	<b>VERÁGE TONER</b>		Verágé Toner combines essential oils with nourishing plant extracts to hydrate and refresh the skin while invigorating the sense for an energising boost and glowing complexion. essential oils of Ylang Ylang, Palmarosa, Cypress, and Coriander tone and balance skin.	50 mL	\$40.00	\$30.00	21.50	\$
	37410004	<b>VERÁGE MOISTURISER</b>		Verágé Moisturiser combines the essential oils with plant extracts for deep hydration and skin nourishment. This light, non-greasy moisturiser is formulated with essential oils of Jasmine, Geranium, Sea Buckthorn Berry, and Juniper Berry.	30 mL	\$50.66	\$38.00	28.00	\$

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	42690004	<b>VERÁGE SKIN CARE COLLECTION</b>		A collection that brings together Verage Cleanser, Toner, Salubelle Hydrating Serum, and Moisturizer for beautiful, healthy skin.	4 Pack	\$133.33	<b>\$100.00</b>	75.50	\$
PERSONAL CARE - SALON ESSENTIALS HAIR CARE									
	36220004	<b>PROTECTING SHAMPOO</b>		dōTERRA Salon Essentials Smoothing Conditioner is a professional formula of conditioning emollients, botanical extracts, and naturally derived proteins that leave hair looking luminous and healthy. It contains essential oils to revitalise the appearance of your hair for a smooth, finished look.	250ml	\$34.67	<b>\$26.00</b>	21.50	\$
	36240004	<b>SHAMPOO 2 PACK</b>			2 Pack	\$44.00	<b>\$33.00</b>	21.50	\$
	36230004	<b>SMOOTHING CONDITIONER</b>		dōTERRA Salon Essentials Smoothing Conditioner is a professional formula of conditioning emollients, botanical extracts, and naturally derived proteins that leave hair looking luminous and healthy. It contains essential oils to revitalise the appearance of your hair for a smooth, finished look.	253.5g	\$40.67	<b>\$30.50</b>	25.50	\$
	36250004	<b>CONDITIONER 2 PACK</b>			2 Pack	\$54.67	<b>\$41.00</b>	27.00	\$
	36260004	<b>SHAMPOO &amp; CONDITIONER PACK</b>		dōTERRA Salon Essentials Protecting Shampoo and Smoothing Conditioner come together for clean, beautifully smooth hair. Enjoy the two together for a discounted price.	2 Pack	\$52.00	<b>\$39.00</b>	26.00	\$
	60202475	<b>FAMILY SIZE PROTECTING SHAMPOO</b>		dōTERRA Salon Essentials Protecting Shampoo is a professional formula with an uplifting combination of CPTG® essential oils of Wild Orange and Lime, gentle cleansers, and botanicals. Light moisturisers leave hair salon soft and touchable. This 946mL bottle is perfect for use by the whole family.	946 mL	\$89.00	<b>\$67.00</b>	40.00	\$
	60202472	<b>FAMILY SIZE SMOOTHING CONDITIONER</b>		dōTERRA Salon Essentials Smoothing Conditioner is a professional formula of essential oils, emollients, botanical extracts, and natural proteins that provide powerful hydration and nutrient-rich ingredients for a smooth and finished look. This 946mL bottle is perfect for use by the whole family.	946 mL	\$98.00	<b>\$74.00</b>	45.00	\$
	60200373	<b>ROOT TO TIP SERUM</b>		dōTERRA Salon Essentials Root to Tip Serum is a light-weight salon professional formula infused with Lavender, Peppermint, Marjoram, Cedarwood, Lavandin, Rosemary, Niaouli, and Eucalyptus essential oils and protective lipids to promote beautiful hair and a moisturized scalp.	30 mL	\$56.67	<b>\$42.50</b>	37.00	\$
PERSONAL CARE									
	60110004	<b>CORRECT-X</b>		Cedarwood, Lavender, Tea Tree, Frankincense and Helichrysum—all CPTG® essential oils known to help the skin. This multi-purpose, all-natural ointment helps keep the skin clean while recovering from distress. Correct-X provides a moisture barrier that helps protect while simultaneously hydrating the skin.	Single	\$23.99	<b>\$18.00</b>	9.50	\$
	34290004	<b>EASY AIR VAPOUR STICK</b>		The natural formula of this vapour stick glides on the skin with ease and includes the power of Easy Air™ essential oil blend which can be felt immediately, providing both topical and aromatic benefits. Enjoy the convenience, quick absorption, and smooth application of Easy Air™ Vapor Stick.	Single	\$20.00	<b>\$15.00</b>	5.50	\$
	35460004	<b>EASY AIR CLEAR DROPS</b>		dōTERRA's Easy Air Clear Drops are a combination of essential oils which help maintain clear airways and aide breathing. They make it more convenient to enjoy the benefits of Easy Air, Thyme, Cardamom, Eucalyptus, Lemon and Peppermint essential oils.	30 Lzngs	\$28.68	<b>\$21.50</b>	8.50	\$
	37420004	<b>ESSENTIAL OIL DEODORANT</b>		An all natural formula infused with Cypress, Tea Tree, Cedarwood, and Bergamot essential oils to create an effective, odour fighting product for both men and women. Known for their protective and skin-nourishing properties, beeswax and coconut oil make this unique formula glide on easily for a smooth application.	Single	\$20.00	<b>\$15.00</b>	5.50	\$
	38900004	<b>ICE BLUE® RUB</b>		dōTERRA's Ice Blue Rub™ is a rich, topical cream infused with the Ice Blue Soothing Blend in a proprietary blend of natural plant extracts commonly applied to muscles and joints. Ice Blue Rub is an essential addition to your bathroom cabinet or gym bag.	120 mL	\$50.65	<b>\$38.00</b>	31.00	\$
	60201778	<b>LIFELONG VITALITY PACK</b>		As one of dōTERRA's most popular products, dōTERRA Lifelong Vitality Pack is full of essential nutrients, metabolism benefits, and powerful antioxidants designed to help promote energy, health, and lifelong vitality.	3 Pack	\$153.00	<b>\$115.00</b>	60.00	\$
	60201022	<b>XEO MEGA</b>		dōTERRA xEO Mega® Essential Oil Omega Complex is a unique formula of CPTG essential oils and a proprietary blend of marine and land-sourced omega fatty acids. Fish oils help support the health and function of the brain, cardiovascular & nervous systems.	120 Softgels	\$105.00	<b>\$79.00</b>	55.00	\$
	60201023	<b>MICROPLEX VMZ</b>		dōTERRA Microplex VMz® represents the gold standard in vitamin and mineral supplementation. It also contains the dōTERRA tummy tamer blend of Peppermint, Ginger and Caraway seed botanical extract.	120 Veggie Caps	\$84.00	<b>\$63.00</b>	44.00	\$
	60201024	<b>ALPHA CRS+</b>		dōTERRA Alpha CRS®+ Cellular Vitality Complex is a propriety formula combining natural botanical and nutrients involved in the production of energy within the body. It is formulated with Coenzyme Q10, Alpha lipoic acid and the polyphenol, resveratrol, known for antioxidant activity.	120 Veggie Caps	\$148.00	<b>\$111.00</b>	78.00	\$

QTY	CODE	ESSENTIAL OILS		DESCRIPTION	UNIT	RETAIL AUD	WHOLESALE AUD	PV	TOTAL
KITS - ENROLMENT KITS									
	40490004	<b>FAMILY ESSENTIALS &amp; SMART &amp; SASSY® ENROLMENT KIT</b>		The Essential Collection Kit is a collection of ten nurturing essential oils, including six single oils and four blends. Includes 5 ml bottles of Lavender, Lemon, Peppermint, Tea Tree, Oregano, Frankincense, Ice Blue®, Easy Air™, DigestZen®, On Guard™ and Smart & Sassy™.	Single	\$232.00	<b>\$174.00</b>	113.00	\$
	40990004	<b>OIL SHARING ENROLMENT KIT</b>		This kit contains ONE BOTTLE OF EACH: Oregano, Lavender Peace, Elevation, Citrus Bliss®, Cilantro and Grapefruit. (15 mL) TWO BOTTLES OF EACH: Frankincense, Wild Orange, AromaTouch®, Balance, PastTense® (10 mL) and Smart & Sassy®. THREE BOTTLES OF EACH: Lemon, Tea Tree, Peppermint, DigestZen®, Lavender, Easy Air, On Guard® and Ice Blue® (5 mL). - Petal Diffuser - Cap Stickers For Common Oils (5 Sheets) - Fractionated Coconut Oil (4 Oz) - Sample Keychain 8-Vial (Black) - Wellness Advocate™ Introductory Packet & Enrolment	Single	N/A	<b>\$1,390.00</b>	1049.50	\$
	41180004	<b>HOME ESSENTIALS ENROLMENT KIT (AUS)</b>		Including Lavender, Easy Air®, DigestZen®, On Guard®, Frankincense, Tea Tree, Lemon, Oregano, Peppermint and Ice Blue® (5mL) as well as a Petal Diffuser, this is the perfect kit for those of you starting out on your dōTERRA journey.	Single	\$440.00	<b>\$330.00</b>	235.00	\$
	20610004	<b>DAILY USAGE ENROLMENT KIT</b>		The daily usage kit is the perfect companion to assist with wellness goals and to help boost vitality. Consisting of a range of products for daily use, this kit will provide an effective overall insight into incorporating dōTERRA products into your daily life. This kit contains Smart & Sassy®, Balance, Citrus Bliss®, Elevation (15ml), Past Tense® (10ml), DDR Prime® Soft Gel, Fractionated Coconut Oil (115ml), Salon Essentials Protecting Shampoo, Salon Essentials Smoothing Conditioner, On Guard® Toothpaste, On Guard® Cleaner Concentrate, Ice Blue® Rub, Petal Diffuser, AU dōTERRA Wellness Advocate™ Introductory Pack, Essential Collection Kit and Enrolment pack.	Single	\$799.34	<b>\$599.50</b>	400.00	\$
	20620004	<b>AROMATOUCH PRO ENROLMENT KIT</b>		The AromaTouch® technique provides one of the most effective ways to use the essential oils on the body. With this enrolment kit, you will experience a variety of essential oils that can also be used for the AromaTouch® technique. This kit contains Balance, Tea Tree, Wild Orange, On Guard®, Lavender, AromaTouch®, Peppermint (15mL), Ice Blue™ (5mL), Fractionated Coconut Oil and Wellness Advocate™ Introductory Packet & Enrolment*.	Single	\$322.66	<b>\$242.00</b>	170.00	\$
	21310004	<b>EMOTIONAL AROMATHERAPY ENROLMENT KIT</b>		With six proprietary essential oil blends representing common categories of emotional well-being, the dōTERRA Emotional Aromatherapy System makes emotional aromatherapy easy and accessible for anyone dealing with common negative emotions. This kit contains 5 mL bottles of Motivate™, Cheer™, Passion™, Forgive™, Console™ and Peace™ and a Petal Diffuser.	Single	\$413.34	<b>\$310.00</b>	148.50	\$
	21420004	<b>DōTERRA TOUCH ENROLMENT KIT</b>		The dōTERRA Touch Kit combines the essential oil experience, with the goal of protecting sensitive skin. This kit contains Lavender® Touch, DigestZen® Touch, Frankincense® Touch, Tea Tree® Touch, Easy Air® Touch, On Guard® Touch, Oregano® Touch, Ice Blue® Touch, Peppermint Touch, On Guard® Beadlets, Peppermint Beadlets, Wellness Advocate™ Introductory Packet & Enrolment packet.	Single	\$400.00	<b>\$300.00</b>	154.50	\$
	60201019	<b>NATURE'S SOLUTION ENROLMENT KIT</b>		This kit includes 15mL bottles (unless otherwise stated) of: DigestZen®, Purify®, Tea Tree, Oregano, AromaTouch®, Frankincense, Lavender Peace®, Easy Air®, Citrus Bliss®, Lavender, Lemon, Peppermint, Smart & Sassy®, Lemongrass, On Guard®, PastTense® (10mL), Clary Calm® (10mL), Ice Blue® (5mL), Ice Blue Rub®, Correct X®, Fractionated Coconut Oil, Easy Air Vapour Stick, Petal Diffuser, Wooden Box, On Guard® Cleansing Toothpaste, On Guard® Foaming Hand Wash (with 2 dispensers), On Guard® Beadlets, Introductory Packet & Enrolment packet.	Single	\$845.00	<b>\$635.00</b>	400.00	\$
KITS - COLLECTIONS									
	60200513	<b>INTRODUCTORY KIT</b>		The Introduction to Essential Oils Kit includes a 5 ml bottle of dōTERRA's Lavender, Lemon, and Peppermint essential oils and a few suggested uses.	Single	\$35.33	<b>\$26.50</b>	16.50	\$
	32190004	<b>INTRODUCTORY KIT 6 PACK</b>			6 Pack	\$205.33	<b>\$154.00</b>	111.00	\$
	32680004	<b>MOOD MANAGEMENT KIT</b>		The Mood Management Kit features four of our popular emotive oils. Featuring Balance, Citrus Bliss, Lavender Peace and Elevation for an uplifting mood.	4 Pack	\$165.33	<b>\$124.00</b>	101.50	\$
	60205396	<b>YOGA COLLECTION</b>		An exclusive trio of essential oil blends designed by dōTERRA for the yogi in you. Anchor, Ascend, and Affirm are the perfect blends to enhance your life and yoga practice. These blends provide aromas to steady, center, and enlighten your spirit through every breath while strengthening and stretching your body.	Single	\$102.00	<b>\$77.00</b>	56.00	\$
	60200173	<b>FAMILY ESSENTIALS KIT</b>		The Essential Collection Kit is a collection of ten nurturing essential oils, including six single oils and four blends. Includes 5 ml bottles of Lavender, Lemon, Peppermint, Tea Tree, Oregano, Frankincense, Ice Blue®, Easy Air™, DigestZen®, and On Guard™.	Single	\$216.67	<b>\$165.50</b>	125.50	\$
	21190004	<b>DōTERRA TOUCH KIT</b>		Featuring nine of our most popular oils in a base of Fractionated Coconut Oil, this convenient kit includes 9mL oils of Lavender, Tea Tree, Oregano, Frankincense, Peppermint, Ice Blue, On Guard, DigestZen and Easy Air, ideal for children and adults.	Single	\$333.33	<b>\$250.00</b>	152.50	\$
	21140004	<b>EMOTIONAL AROMATHERAPY KIT</b>		This kit is a revolutionary organisation of aromatic plant families around a continuum of emotions for a simple, profound approach to using fragrant essential oils in emotional aromatherapy applications. Containing six proprietary 5 mL blends with powerful aromas that can uplift your senses and brighten moods.	Single	\$346.67	<b>\$260.00</b>	158.00	\$
	60201175	<b>EMOTIONAL AROMATHERAPY TOUCH KIT</b>		The dōTERRA Emotional Aromatherapy System makes emotional aromatherapy easy and accessible for anyone dealing with common negative emotions. This kit contains 10 mL roll on bottles of Motivate™, Cheer™, Passion™, Forgive™, Console™ and Peace™, combines with fractionated coconut oil.	Single	\$260.00	<b>\$160.00</b>	112.00	\$
	32170004	<b>FIVE FAVES PACK (LRP ONLY)</b>		15 ml bottles of Lavender, Lemon, Tea Tree, Peppermint, and On Guard®	Single	\$165.33	<b>\$124.00</b>	107.50	\$



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SALES TOOLS									
	60207275	<b>LIVE BROCHURE</b>		The Live brochure is a great resource which explains the dōTERRA model, and will assist you in starting your dōTERRA journey. It explains how to use the essential oils, where they are sourced, and how dōTERRA works.	10 Pack	\$9.00	<b>\$9.00</b>	00.00	\$
	60207279	<b>SHARE BROCHURE</b>		The Share brochure outlines how you can share the essential oils through classes and team participation. It explains how to plan, prepare and run a class, and provides resources to assist you in sharing your essential oil experience with your attendees.	10 pack	\$9.00	<b>\$9.00</b>	00.00	\$
	60207139	<b>BUILD BROCHURE</b>		The build brochure is an effective tool to assist with building your dōTERRA business. It provides the hints and tips you need to build and thrive in dōTERRA, and guides you through this process.	10 Pack	\$9.00	<b>\$9.00</b>	00.00	\$
	60207271	<b>LAUNCH BROCHURE</b>		The Launch Guide gives you the tools and knowledge you need to successfully launch your dōTERRA business and reach Elite rank.	10 Pack	\$15.00	<b>\$15.00</b>	00.00	\$
	60207273	<b>LEAD BROCHURE</b>		In this guide, you will learn how to lead by extending love and support through mentoring and training.	10 Pack	\$30.00	<b>\$30.00</b>	00.00	\$
	60207277	<b>MULTIPLY BROCHURE</b>		Use the tools and skills presented in this guide to help you navigate your path to Diamond.	10 Pack	\$30.00	<b>\$30.00</b>	00.00	\$
	60207281	<b>TRAIN BROCHURE</b>		The Train guide will help you prioritise your time, master teaching, and nurture your team.	10 Pack	\$30.00	<b>\$30.00</b>	00.00	\$
	49140004	<b>EMPOWER KIT</b>		The Empower Kit is a useful business tool designed to assist you in running a Natures Solutions class. It contains 30 x booklets including: class outline, price list and Wellness Advocate Agreement form as well as 32 x event invitations shrink wrapped in a neat package. You will also receive a 10 pack of 5mL Wild Orange essential oils to use in any way you choose.	30 Pk	\$40.00	<b>\$30.00</b>	00.00	\$

AU OTG SHIPPING

CARRIER	FLAT RATE SHIPPING FEE
STANDARD	\$7.95 (AUD)
ROAD EXPRESS	\$9.95 (AUD)
AIR EXPRESS	\$17.95 (AUD)

All pricing in AUD.  
 \*Shipping and tax will be calculated by dōTERRA.  
 ‡Shipments will be sent by ground transportation unless otherwise specified.

[ ] Credit Card On File

[ ] Cash

Cash/Amount \$ \_\_\_\_\_

[ ] Credit Card

Type \_\_\_\_\_ # \_\_\_\_\_

Exp. \_\_\_\_\_

Signature \_\_\_\_\_